

ARIZONA RETAIL ADVISORS, LLC

ARIZONA RETAIL ADVISORS, LLC is a Scottsdale, Arizona based real estate advisory company whose goal is to provide leasing and investment brokerage expertise to our clients - both tenants and owners. We specialize in proactive service, with a focus on communication and responsiveness to ensure that our clients are always our number one priority!

Visit us at: www.azretailadvisors.com



THE TEAM

Brian Gast (Principal) specializes in tenant and landlord representation, with pre-leasing of new developments as well as existing shopping centers. Previously, Brian was a Principal and a top agent at DeRito Partners, becoming BOTH the TOP INCOME and the TOP DEAL producer for 2007, as well as completing 84 deals that year! Brian has completed over 400 transactions since 2003 and was 1 of 4 agents in the history of DeRito Partners to become a MILLION DOLLAR PRODUCER. Brian was one of the original Principals at DeRito Partners in 2006 and was through 2008.

Dean Ingram (Principal), with over 9 years of commercial real estate experience, has completed over 450 transactions and was the FIRST MILLION DOLLAR PRODUCER at DeRito Partners. In 2005, Dean was the top producer for both income and deals with over 89 transactions. Dean left DeRito Partners in 2006 to learn more about developing new projects and later returned to DeRito Partners as a Principal from 2007 through 2008. His in-depth knowledge of all aspects of the retail real estate business, including land sales, zoning, development and leasing, makes him a specialist in the industry.

Greg Abbott (Principal) joins the investment sales team with over 15 years experience in the Arizona shopping center industry with CB Richard Ellis, as well as DeRito Partners where he helped build that company's investment brokerage division. His combination of market knowledge and grasp of the financial side of the shopping center business provides invaluable insight to the clients he represents.

Tony Sekulovski (Principal) is redefining how brokerage is done in the Southwest. With over 20 years in the industry, 13 million square feet and \$2 billion of closed properties, Tony's professionalism, commitment to outstanding service, and history of maximizing value make him a valuable member of his clients' investment teams. With his associates, Greg Abbott and Dan Anderson, Tony focuses on investment sales for the company.

Justin Haefner (Senior Associate) joined Arizona Retail Advisors in April of 2008, where he specializes in tenant and landlord representation, leasing of new developments and pre-leasing. Justin's comprehensive knowledge and understanding of the complexities of real estate transactions, combined with his experience of negotiating from both sides of the transaction, provide very valuable insights and measurable results for his clients.

Jacob Rocker (Senior Associate) specializes in tenant and landlord representation, leasing of new developments, and pre-leasing. Mr. Rocker started his career with Retail Brokers, Inc. in late 2007, specializing in retail leasing. In his brief time at RBI Jacob was involved in over \$4 million dollars in leasing transactions and sales. His knowledge and experience allow him to add value throughout the entire real estate process.



ARIZONA RETAIL ADVISORS, LLC

ARIZONA RETAIL ADVISORS, LLC is a Scottsdale, Arizona based real estate advisory company whose goal is to provide leasing and investment brokerage expertise to our clients - both tenants and owners. We specialize in proactive service, with a focus on communication and responsiveness to ensure that our clients are always our number one priority!

LANDLORD REPRESENTATION INCLUDES:

Kimco Realty
El Dorado Holdings
Ethan Christopher, LLC
The Majerle Group
Cole Investment Advisors
UTAZ Development
Pacific West Development
A & C Properties
Pederson Development
DeRito Partners
Schirmir Ball Company
W.M. Grace Company
Kitchell Development Company
Wincorn & Wincorn
National Retail Properties
Lakha Properties
Cardon Hiatt
New Union Property Investors
Stitler Companies
And more...

EXCLUSIVE TENANT REPRESENTATION INCLUDES:

Shoe Pavillion
Hyatt Hotels
UltraStar Cinemas
Sleep Savvy
Country Kitchen
El Paso BBQ
3 Tomatoes Pronto
Go Wireless
Fitness-One
Francis & Sons Car Wash
Fahrenheit Tanning
Red Devil Italian Restaurant
Ace Cash Express
Spirit Halloween Stores
K-Momo
Hall of Frames
And more...



Brian Gast, Principal
Phone: 602.476.0705
brian@azretailadvisors.com
eFax: 888.801.9381

Dean Ingram, Principal
Phone: 602.476.0706
dean@azretailadvisors.com
eFax: 602.507.3965

Greg Abbott, Principal
Phone: 602.476.0701
greg@azretailadvisors.com
eFax: 888.801.9381

Tony Sekulovski, Principal
Phone: 602.476.0707
tony@azretailadvisors.com
eFax: 888.801.9381

Justin Haefner, Sr. Associate
Phone: 602.476.0715
justin@azretailadvisors.com
eFax: 888.801.9381

Jacob Rocker, Sr. Associate
Phone: 602.490.0015
jacob@azretailadvisors.com
eFax: 888.801.9381

Visit us at:
www.azretailadvisors.com